

**UNIVERSITY OF MAINE AT FORT KENT  
EASTERN MAINE COMMUNITY COLLEGE  
BACHELOR OF SCIENCE IN BUSINESS MANAGEMENT  
ARTICULATION AGREEMENT**

**Purpose:**

This document is a transfer agreement enabling graduates of the Associate in the Applied Science in Business Management at Eastern Maine Community College to transfer to the University of Maine at Fort Kent Bachelor of Science in Business Management degree program.

The following protocols will become policy at each institution upon the signature of appropriate campus individuals.

**Transfer Protocol:**

1. The University of Maine at Fort Kent will accept as junior graduates of the Associate in the Applied Science in Business Administration at Eastern Maine Community College, amended on the basis of the courses and credits outlined in the agreement.
2. Awarding of the UMFK degree requires successful completion of all pertinent academic degree requirements.
3. The UMFK application fee is waived for Eastern Maine Community College's graduates entering under this agreement.
4. While matriculation and degree candidacy are offered through this agreement, all EMCC graduates must complete an application, submit an official copy of their transcript, and meet all admissions requirements of the UMFK baccalaureate degree programs.

**Institutional Policy:**

5. Each institution shall retain complete responsibility for, and control and authority over, its own curriculum, programs, policies, standards, admission criteria, facilities, employees and students.
6. This agreement may be modified or amended only in writing signed by both parties.
7. This agreement may be terminated by both parties or by either party upon sixty (60) days written notice to the other party.
8. In the event that this agreement is modified, amended or terminated, the students who have been admitted to or entered either institution under the existing program shall be able to finish the program under the same terms and conditions that existed when they were admitted to the program.
9. UMFK agrees to provide follow-up data to EMCC on the preparation and performance of its graduates, as requested by the Academic Dean at EMCC.
10. This agreement will be in force as long as both institutions maintain the course structure or equivalency as outlined in the agreement.
11. This agreement will be reviewed annually.
12. The below-named institutions agree to abide by the transfer agreement set forth.

<b>GENERAL EDUCATION COURSES</b>	<b>CR</b>	<b>GR</b>	<b>EMCC COURSES</b>
ENG 100 English Composition I	3		ENG 101 College Composition
ENG 101 English Composition II	3		
Oral Communications	3		SPE 101 Oral Communication
MAT 1XX or higher	3		MAT 119 College Algebra or higher
MAT 2XX or higher	3		MAT 225 Calculus I or higher
Information Fluency	4		
Visual & Performing Arts or Philosophy	3		MUS 123 Understanding Music
Literature	3		<i>Select one of the following:</i> ENG 112 Introduction to Literature ENG 227 British Literature I ENG 228 British Literature II
History	3		HIS 101 American History Since 1898
Foreign Language	3		<i>Select one of the following:</i> ASL 102 American Sign Language II KOR 102 Beginning Korean II
Natural Sciences	4		<i>Select one of the following:</i> BIO 109 Principles of Biology w/ Lab BIO 122/126 Anatomy & Physiology I w/ Lab CHE 113/115 Chemistry I w/ Lab PHY 121/122 Physics I w/ Lab
Behavioral - Social Sciences	3		Met within program requirements at UMFK.
Personal and Social Responsibility	0		Met within program requirements at UMFK.
<b>REQUIRED PROGRAM COURSES</b>			
<b>REQUIRED PROGRAM COURSES</b>	<b>CR</b>	<b>GR</b>	<b>EMCC COURSES</b>
ECO 100 Introduction to Macroeconomics	3		ECO 222 Introduction to Macroeconomics
ECO 101 Introduction to Microeconomics	3		ECO 221 Introduction to Microeconomics
BUS 100 Accounting Principles I	3		BUA 111 Accounting I
BUS 101 Accounting Principles II	3		BUA 112 Accounting II
BUS 221 Principles of Business Management	3		BUA 101 Introduction to Business
BUS 234 Financial Analysis and Planning	3		BUA 234 Credit and Finance Management
BUS 336 Business Law I	3		BUA 131 Business Law I
ELC 200 Introduction to E-Commerce	3		
BUS 411 Business Policy and Strategic Planning	3		
BUS 411L Student Electronic Portfolio	1		

BUS 397 Business Internship	8-12		
<b>REQUIRED SUPPORT COURSES</b>	<b>CR</b>	<b>GR</b>	<b>EMCC COURSES</b>
BUS 219 Business and Professional Speaking	3		SPE 101 Oral Communication
BUS 260 Business Ethics	3		BUA 260 Social Environment of Business
MAT 280 Finite Math II	3		BUA 165 Business Math <u>and</u> MAT 119 College Algebra
MAT 351 Statistics	3		MAT 161 Introduction to Statistics
<b>CONCENTRATIONS: (one must be selected)</b>			
- Accounting (24 credits)			
- Entrepreneurship (30 credits)			
- Finance (24 credits)			
- Financial Services (30 credits)			
- Healthcare Administration (24 credits)			
- Human Resources (24 credits)			
- Sports Management & Representation (27 credits)			
<b>Accounting (24 credits)</b>	<b>GR</b>	<b>CR</b>	<b>EMCC COURSES</b>
BUS 302 Intermediate Accounting I	3		
BUS 303 Intermediate Accounting II	3		
BUS 304 Federal Taxation I	3		
BUS 305 Federal Taxation II	3		
BUS 308 Managerial Accounting	3		BUA 211 Managerial Accounting
BUS 314 Auditing	3		
BUS 343 Human Resources Management	3		
BUS 409 Investments	3		
<b>Entrepreneurship (30 credits)</b>	<b>CR</b>	<b>GR</b>	<b>EMCC COURSES</b>
BUS 207 Principles of Insurance	3		
BUS 300 Principles of Corporate Finance	3		
BUS 304 Federal Taxation I	3		
BUS 308 Managerial Accounting	3		BUA 211 Managerial Accounting
BUS 332 Small Business Management	3		BUA 141 Principles of Small Business Management
BUS 343 Human Resources Management	3		
BUS 348 Project Management	3		
COS 125 Webpage Design	3		
ECO 318 Managerial Economics	3		
ELC 310 Introduction to E-Marketing	3		
<b>Finance (24 credits)</b>	<b>CR</b>	<b>GR</b>	<b>EMCC COURSES</b>

BUS 207 Principles of Insurance	3		
BUS 300 Principles of Corporate Finance I	3		
BUS 301 Principles of Corporate Finance II	3		
BUS 304 Federal Taxation I	3		
BUS 305 Federal Taxation II	3		
BUS 343 Human Resources Management	3		
BUS 409 Principles of Investment Management <u>or</u> BUS 410 Investments: Technical Analysis	3		
<b>Financial Services (30 credits)</b>			
	<b>CR</b>	<b>GR</b>	<b>EMCC COURSES</b>
BUS 207 Principles of Insurance	3		
BUS 300 Principles of Corporate Finance I	3		
BUS 304 Federal Taxation	3		
BUS 327 Salesmanship	3		BUA 263 Sales and Customer Relations
BUS 341 Business Negotiations	3		
BUS 343 Human Resources Management	3		
BUS 409 Principles of Investment Management	3		
BUS 337 Business Law II <u>or</u> BUS 410 Investments: Technical Analysis	3		BUA 132 Business Law II
<b>Healthcare Administration (24 credits)</b>			
	<b>CR</b>	<b>GR</b>	<b>EMCC COURSES</b>
BUS 207 Principles of Insurance	3		
BUS/HCA 308 Managerial Accounting	3		BUA 211 Managerial Accounting
BUS 343 Human Resources Management	3		
HCA/PSA 312 Grant Writing	3		
HCA 321 Healthcare Finance	3		
HLT 386 Healthcare Policy <u>or</u> HCA 413 Healthcare Ethics & the Law	3		
HCA/NUR 401 Health Related Research	3		
HLT 407 Leadership & Management in Healthcare	3		
<b>Human Resources (24 credits)</b>			
	<b>CR</b>	<b>GR</b>	<b>EMCC COURSES</b>
BUS 207 Principles of Insurance	3		
BUS 300 Principles of Corporate Finance I <u>or</u> BUS 308 Managerial Accounting	3		BUS 211 Managerial Accounting
BUS 337 Business Law II	3		BUS 132 Business Law II
BUS 341 Business Negotiations	3		
BUS 343 Human Resources Management	3		
BUS 344 Organizational Behavior	3		
BUS 430 Employee Compensation, Benefits, & Retirement	3		

COS 206 Introduction to Information Security	3		
<b>Sports Management &amp; Representation (27 credits)</b>			
BUS 300 Principles of Corporate Finance I	3		
BUS 308 Managerial Accounting	3		
BUS 337 Business Law II	3		BUA 132 Business Law II
BUS 341 Business Negotiations	3		
BUS 343 Human Resources Management	3		
BUS 348 Project Management	3		
BUS 430 Employee Compensation, Benefits, & Retirement	3		
PHE 163 Principles of Coaching	3		
PHE 341 Sports Management	3		
NOTE: This program requires the completion of 128 credit hours with a minimum of 2.0 grade point average.			
At least 45 of the 128 credits must be upper level (300 and above) and a grade of "C" or better must be earned in each.			
03/2016			


The University of Maine at Fort Kent and Eastern Maine Community College shall not discriminate and shall comply with applicable laws prohibiting discrimination on the basis of race, color, religion, sex, sexual orientation, national origin, or citizenship status, age, disability, or veteran status. The University of Maine at Fort Kent and Eastern Maine Community College shall provide reasonable accommodations to qualified individuals with disabilities upon request.

Neither party to this agreement shall be liable for non-performance of any obligation under this agreement if such non-performance is caused by a Force Majeure. "Force Majeure" means unforeseeable causes beyond the control of and without negligence of the party claiming Force Majeure. Force Majeure shall include, but not be limited to, fire, flood, other severe weather, acts of God, labor strikes, interruption of utility services, war, acts of terrorism, and other unforeseeable accidents.

Both parties agree to comply fully with the Family Educational Rights and Privacy Act [20 U.S.C., paragraph 1232g], as amended and all implementing regulations, in all of the activities of this agreement.

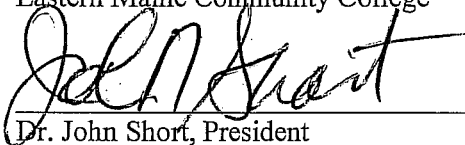
Each party shall retain complete responsibility for, and control over, its own curriculum, programs, policies, standards, admission criteria, facilities, employees and students.

**Signatures:**



Dr. Lisa Larson, President  
Eastern Maine Community College

8/18/16  
Date



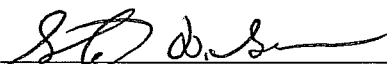
Dr. John Short, President  
University of Maine at Fort Kent

8/11/16  
Date



Elizabeth Russell, Academic Dean  
Eastern Maine Community College

8/15/16  
Date



Dr. Steven Gammon,  
Vice President for Academic Affairs  
University of Maine at Fort Kent

8/12/16  
Date