

# BUSINESS MANAGEMENT 3 COURSE OPTIONS

*The Business Management program offers three course options, the Transfer Option, Career Option, and Small Business Development Certificate.*



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## The Business Management

program provides a sound foundation of principles designed to prepare students for the business world.

Graduates are qualified for entry-level management employment in banking, retailing, Federal and State government, sales, insurance, and marketing.

EMCC has transfer agreements with many schools in Maine that make it easy for you to start your degree here and make a smooth transition into a four year institution.

**EMCC students enjoy small class sizes, supportive faculty, transferable courses and leadership/engagement opportunities all for under \$4,000/year**

(most programs, based on 30 credit hours, in-state rate of \$96 per credit hour)



## CAMPUS TOURS AVAILABLE

Call 207.974.4870 or schedule an appointment on our website.

[www.emcc.edu/SmallBiz](http://www.emcc.edu/SmallBiz)

## Prerequisites

**AAS Degree and Certificate:** High school level Algebra I required.

**Still in high school? Concurrent enrollment agreements with many high schools and technical education centers are available. Information can be found online at: [www.emcc.edu/academics/programs/early-college/](http://www.emcc.edu/academics/programs/early-college/)**



## BUSINESS MANAGEMENT (3 Options) AAS Degree & Certificate

### 1<sup>ST</sup> SEMESTER CREDITS

BUA-101 **Intro to Business**\* \*\* (3)  
 BUA-111 **Accounting I**\* \*\* (3)  
 BUA-165 **Business Math**\* (3)  
 ENG-101 **College Composition**\* \*\* (3)  
 PSY-101 **Intro to Psych OR PSY-211 Human Relations**\* (3)

### 2<sup>ND</sup> SEMESTER CREDITS

BCA-115 **Intro to Computer Applications**\* (3)  
 BUA-112 **Accounting II**\* \*\* (3)  
 BUA-131 **Business Law**\* \*\* (3)  
 MAT-116 **College Algebra** (3)  
 PHI-101 **Ethics**\* \*\* (3)

^ ELO Capstone

\*\* Denotes courses required to complete the **Small Business Development Certificate** PLUS: BUA-141, Principles of Small Business Management (3); BUA-263, Sales & Customer Relations (3). Total credits: 30

\* Denotes courses required to complete **Career Option** PLUS: BUA Elective (3); Any Math Elective (3); BUA-221, Business Economics (3); BUA-263 Sales & Customer Relations (3), Communications/Humanities/Math/Science/Social Science Elective (3-4); Any Math or Science Elective 100 level or higher (3-4). Total credits for Career Option: 60-62

## LIVE ON CAMPUS



### Did you know that EMCC has TWO residence halls on campus?

Built in 2007, Kineo Hall houses students in "blocks" (two double-occupancy rooms with four people of the same gender) or triple-occupancy rooms. Each is individually climate controlled and shares a common bathroom, with double sinks, a shower and a toilet stall.

Acadia Hall houses students in corridor-style double or triple occupancy rooms.

Rooms range from \$1,850 - \$2,250 per semester.

Studies show that students who live on campus not only tend to have higher GPA's, but they are also more likely to complete their education and get more out of their college experience.

Visit [www.emcc.edu/housing](http://www.emcc.edu/housing) to learn more!

### 3<sup>RD</sup> SEMESTER CREDITS

BUA-211 **Managerial Accounting** (3)  
 BUA-234 **Credit & Finance Management** (3)  
 Elective **Any Business Management**\* (3)  
 ECO-221 **Intro to Microeconomics** (3)  
 MAT-163 **Intro to Statistics** (3)

### 4<sup>TH</sup> SEMESTER CREDITS

BUA-271 **Marketing Principles**\* \*\* (3)  
 BUA-291 **Principles of Management & Organization**\* \*\* (3)  
 Elective **Any Business Management**\* (3)  
 ECO-222 **Intro to Macroeconomics** (3)  
 ENG-215 **Business & Technical Writing** ^ \* (3)

▶ **TOTAL AAS DEGREE CREDITS** 60  
(Transfer Option)