



Solar Door-to-Door In-House Sales Representative at Nexamp

Nexamp is a clean energy company working to make solar the easiest, most affordable energy choice—period.

What we're looking for:

If you thrive in moments of urgency, growth, and impact, we want you with us.

Our reps help customers understand how community solar works, answer their questions, and show how easy it is to join. These roles are critical to accelerating Nexamp's growth in Maine and ensuring that more consumers benefit from the best product and customer experience in the market.

Requirements:

- 2 - 4 years of sales experience, with field-sales preferred (but strong drive and coachability matter most).
- High school diploma or equivalent required.
- Proven persistence and resilience: you expect rejection and bounce back stronger.
- Excellent verbal communication and interpersonal skills; ability to build rapport quickly with homeowners.
- Comfortable working outdoors, walking neighborhoods, and working a field schedule (typical hours may include evenings/weekends).
- Valid driver's license, reliable transportation, and ability to safely travel across your territory.

What you'll do:

At Nexamp, you won't just be joining a team — you'll be part of a mission-driven movement to redefine how communities across the country power their lives.

- Travel within your assigned territory in and around Bangor, ME, to engage with residential customers, introduce the Nexamp community-solar program, and schedule/close enrollments.
- Present the value proposition of our solar-subscription product clearly: how it works, the savings, and the benefits.
- Meet or exceed week-over-week and monthly enrollment targets.
- Work independently in the field with hustle, self-motivation, and accountability.

Apply today!

Visit bit.ly/nexampd2djob or scan the QR code to learn more about the role and submit your application.

